

DAVID J. MEYER  
VICE PRESIDENT AND CHIEF COUNSEL FOR  
REGULATORY & GOVERNMENTAL AFFAIRS  
AVISTA CORPORATION  
P.O. BOX 3727  
1411 EAST MISSION AVENUE  
SPOKANE, WASHINGTON 99220-3727  
TELEPHONE: (509) 495-4316  
FACSIMILE: (509) 495-8851  
DAVID.MEYER@AVISTACORP.COM

**BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION**

IN THE MATTER OF THE APPLICATION	)	CASE NO. AVU-E-15-05
OF AVISTA CORPORATION FOR THE	)	CASE NO. AVU-G-15-01
AUTHORITY TO INCREASE ITS RATES	)	
AND CHARGES FOR ELECTRIC AND	)	
NATURAL GAS SERVICE TO ELECTRIC	)	DIRECT TESTIMONY
AND NATURAL GAS CUSTOMERS IN THE	)	OF
STATE OF IDAHO	)	ELIZABETH M. ANDREWS
	)	

---

FOR AVISTA CORPORATION

(ELECTRIC AND NATURAL GAS)

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21

**CONTENTS**

<b><u>Section</u></b>	<b><u>Page</u></b>
<b>I. Introduction</b>	1
<b>II. Combined Revenue Requirement Summary -</b>	
<b>Two-Year Rate Plan: 2016 &amp; 2017</b>	3
<b>III. Derivation of Two-Year Rate Plan Revenue Requirement</b>	11
Test Period for Ratemaking Purposes	11
Revenue Requirement - 2016 & 2017	11
<b>IV. Standard Commission Basis and Restating Adjustments</b>	15
<b>V. 2016 and 2017 Pro Forma Adjustments</b>	42
2016 Rate Year - Summary of Adjustments	43
2017 Rate Year - Summary of Adjustments	55
Final Summary	60
<b>VI. Allocation Procedures</b>	61
<b>Exhibit No. 12:</b>	
Schedule 1 - 2016 & 2017 Electric Revenue	
Requirement and Results of Operations	(pgs 1-11)
Schedule 2 - 2016 & 2017 Natural Gas Revenue	
Requirement and Results of Operations	(pgs 1-10)

1 I. INTRODUCTION

2 Q. Please state your name, business address, and  
3 present position with Avista Corporation.

4 A. My name is Elizabeth M. Andrews. I am employed by  
5 Avista Corporation as Manager of Revenue Requirements in the  
6 State and Federal Regulation Department. My business  
7 address is 1411 East Mission, Spokane, Washington.

8 Q. Would you please describe your education and  
9 business experience?

10 A. I am a 1990 graduate of Eastern Washington  
11 University with a Bachelor of Arts Degree in Business  
12 Administration, majoring in Accounting. That same year, I  
13 passed the November Certified Public Accountant exam,  
14 earning my CPA License in August 1991<sup>1</sup>. I worked for  
15 Lemaster & Daniels, CPAs from 1990 to 1993, before joining  
16 the Company in August 1993. I served in various positions  
17 within the sections of the Finance Department, including  
18 General Ledger Accountant and Systems Support Analyst until  
19 2000. In 2000, I was hired into the State and Federal  
20 Regulation Department as a Regulatory Analyst until my  
21 promotion to Manager of Revenue Requirements in early 2007.  
22 I have also attended several utility accounting, ratemaking  
23 and leadership courses.

<sup>1</sup> Currently I keep a CPA-Inactive status with regards to my CPA license.



1 natural gas operating results and rate base for the State of  
2 Idaho for rate years 2016 and 2017. The exhibits also show  
3 the calculation of the general revenue requirement, the  
4 derivation of the Company's overall proposed rate of return,  
5 the derivation of the net-operating-income-to-gross-revenue-  
6 conversion factor, and the specific pro forma adjustments  
7 proposed in this filing for 2016 and 2017.

8  
9 **II. COMBINED REVENUE REQUIREMENT SUMMARY - TWO-YEAR RATE**  
10 **PLAN: 2016 and 2017**  
11

12 **Q. Please describe the Company's two-year rate plan**  
13 **proposed for the 2016 and 2017 rate years.**

14 A. The Company is proposing a two-year rate plan for  
15 calendar years 2016 and 2017, with proposed increases  
16 effective January 1 of each year. The company is proposing  
17 a two-year rate plan, to once again, avoid annual rate cases  
18 in its Idaho jurisdiction<sup>2</sup>, providing benefits to all  
19 stakeholders. A two-year rate plan, with increases in 2016  
20 and 2017, would provide benefits to its customers by  
21 providing rate certainty over this two-year period; to  
22 Avista by providing a two-year window to manage its business  
23 in order to achieve a fair rate of return within known price  
24 changes; and relief to all stakeholders - customers, the

<sup>2</sup> Avista's last general rate case filing was in 2012 (Case Nos. AVU-E-12-08 and AVU-G-12-07) in which a two-year rate plan was approved for 2013-2014. The Commission later approved a proposal by the parties to extend the rate plan, with no base rate increase, until January 1, 2016 in Case Nos. AVU-E-14-05 and AVU-G-14-01.

Commission and its Staff, intervenors, and the Company, from the administrative burdens and costs of litigation of annual general rate cases.

**Q. Please provide a summary of the 2016 and 2017 two-year rate plan results included in the Company's Idaho electric and natural gas operating pro forma studies.**

A. After taking into account all standard Commission Basis adjustments, as well as additional pro forma and normalizing adjustments, the pro forma electric and natural gas rates of return ("ROR") for the Company's Idaho jurisdictional operations are 6.53% and 6.07%, respectively for rate year 2016. After taking into account additional incremental pro forma adjustments for the 2017 rate year, the pro forma electric and natural gas ROR are 5.46% and 5.33%, respectively, for rate year 2017. These return levels are well below the Company's requested rate of return of 7.62% for both the 2016 and 2017 rate years.

Table No. 1 below provides a summary of the 2016 and 2017 Rates of Return per the pro forma studies versus that proposed by the Company.

**Table No. 1**

<b>Two-Year Rate plan Rates of Return</b>			
	<b>2016</b>	<b>2017</b>	
<b>Service</b>	<b>Pro Forma</b>	<b>Pro Forma</b>	<b>Proposed</b>
<b>ID Electric</b>	6.53%	5.46%	7.62%
<b>ID Natural Gas</b>	6.07%	5.33%	7.62%

The incremental revenue requirement necessary to provide the Company an opportunity to earn its requested ROR in rate year 2016 is \$13,230,000 for its electric operations, and \$3,205,000 for its natural gas operations. The overall 2016 base electric increase associated with this request is 5.40%. The 2016 base natural gas increase is 8.84% (or 4.48% on a billed basis).

The incremental revenue requirement necessary to give the Company an opportunity to earn its requested ROR in rate year 2017 is \$13,713,000 for its electric operations and \$1,665,000 for its natural gas operations. The overall 2017 incremental base electric increase associated with this request is 5.31%. The incremental 2017 base natural gas increase is 4.22% (or 2.19% on a billed basis).

Table No. 2 below provides a summary of the 2016 and 2017 requested revenue requirement and percentage increases.

**Table No. 2**

Two-Year Rate Plan				
Revenue Requirement and Percentage Increases				
Service	2016		2017	
	Revenue	Base %	Revenue	Base %
ID Electric	\$ 13,230	5.40%	\$ 13,713	5.31%
ID Natural Gas	\$ 3,205	8.84%	\$ 1,665	4.22%
Natural gas % increase on a billed basis:		4.48%	2.19%	

1           **Q.    What are the Company's rates of return that were**  
2           **last authorized by this Commission for its electric and**  
3           **natural gas operations in Idaho?**

4           A.    The Company's last authorized rate of return for  
5           its Idaho operations was 7.91%, effective October 1, 2013  
6           for both our electric and natural gas systems.

7           **Q.    What are the primary factors driving the Company's**  
8           **need for electric and natural gas increases?**

9           A.    The primary factor driving the Company's electric  
10          and natural gas revenue requirements in 2016 and 2017 is an  
11          increase in net plant investment (including return on  
12          investment, depreciation and taxes, and offset by the tax  
13          benefit of interest) from that currently authorized (based  
14          on 2013 levels). As discussed further below, in 2016 these  
15          increased costs for electric operations are significantly  
16          offset by a reduction in net power supply and transmission  
17          expenditures. For 2017 net power supply expenses contribute  
18          significantly to the incremental revenue requirement  
19          requested above that proposed for 2016.

20          Other changes impacting the Company's revenue  
21          requirement requests relate to slight net increases in  
22          distribution, operation and maintenance (O&M), and  
23          administrative and general (A&G) expenses for both electric  
24          and natural gas operations compared to current authorized  
25          levels.



1           Q.    What are the major components of the increased net  
2 plant investment included in the Company's 2016 and 2017  
3 electric and natural gas results?

4           A.    Looking at the changes to "gross" plant in service  
5 for 2016, Idaho "gross" plant increases by approximately  
6 \$162.3 million for electric, and approximately \$35.6 million  
7 for natural gas, as compared to what was approved in the  
8 last general rate case (based on 2013 levels).    For 2017,  
9 "gross" plant increases by approximately \$55.4 million for  
10 electric, and approximately \$9.4 million for natural gas, as  
11 compared to 2016.

12           In order to meet the energy and reliability needs of  
13 our customers, \$74.5 million for 2016 and \$29.9 million for  
14 2017, of the electric "gross" plant increase is due to the  
15 Company's investment in thermal and hydro generating  
16 facilities, as well as additional transmission investment.  
17 In 2016, electric distribution "gross" plant increases \$56.2  
18 million above that approved in the last general rate case,  
19 with an additional increase for 2017 of \$21.4 million. The  
20 electric portion of general and intangible "gross" plant for  
21 2016 and 2017 increases \$31.6 million and \$4.1 million,  
22 respectively.

23           Related to natural gas, in 2016 and 2017, \$27.9 million  
24 and \$8.3 million, respectively, of the "gross" plant  
25 increase is due to the Company's investment in natural gas

1 distribution plant, while general "gross" plant for 2016 and  
2 2017 increases \$7.7 million and \$1.1 million, respectively.

3 The specific 2015 through 2017 pro forma capital  
4 expenditures undertaken by the Company to expand and replace  
5 its generation, transmission and distribution facilities are  
6 discussed further by Company witnesses Mr. Kinney regarding  
7 production assets, Mr. Cox regarding transmission and  
8 distribution assets and Mr. Kensok regarding the costs  
9 associated with Avista's Information Service/Information  
10 Technology (IS/IT) projects. In addition to discussing the  
11 actual restating and pro forma adjustments regarding net  
12 plant investment, Company witness Ms. Schuh also describes  
13 all remaining 2015 through 2017 plant additions not  
14 described by Mr. Kinney, Mr. Cox or Mr. Kensok.

15 **Q. Ms. Schuh explains the restating pro forma capital**  
16 **adjustments included in this case. Could you please briefly**  
17 **describe the conclusions drawn by Ms. Schuh regarding the**  
18 **increased capital investment?**

19 A. Yes. As described in Ms. Schuh's testimony, the  
20 Company is making substantial new investment in its electric  
21 and natural gas system infrastructure to address the  
22 replacement and maintenance of Avista's aging system, and to  
23 sustain reliability and safety. As soon as this new plant  
24 is placed in service, the Company must start depreciating  
25 the new plant and incur other costs related to the

1 investment. Unless this new investment is reflected in  
2 retail rates in a timely manner, it has a negative impact on  
3 Avista's earnings, particularly because the new plant is  
4 typically far more costly to install than the cost of the  
5 plant that was embedded in rates decades earlier. As plant  
6 is completed and is providing service to customers, it is  
7 appropriate for the Company to receive timely recovery of  
8 the costs associated with that plant.

9 **Q. Could you please provide additional details**  
10 **related to the changes in electric production and**  
11 **transmission expense?**

12 A. Yes. As discussed in Company witness Mr. Johnson's  
13 testimony, the level of Idaho's share of power supply  
14 expense for 2016 has decreased by approximately \$5.5 million  
15 (\$15.7 million on a system basis) from the level currently  
16 included in base rates. However, for 2017, the proposed  
17 level of power supply expense is \$8.7 million (ID share)  
18 higher than that proposed for 2016. Over half of this  
19 increase in 2017 is related to the expiration of a capacity  
20 sales agreement with Portland General Electric on December  
21 31, 2016, resulting in reduced Idaho electric revenues of  
22 approximately \$5.1 million (\$14.5 million system).

23 Transmission net expense in 2016 is not materially  
24 different to that in current base rates, however, offsetting  
25 the increased power supply expense in 2017, transmission

1 revenues are expected to increase by \$776,000 ID share  
2 (\$2,200,000 system) related to a Palouse Wind service  
3 contract, as explained by Mr. Cox.

4 **Q. Could you please identify the main components of**  
5 **the distribution, O&M and A&G expense changes included in**  
6 **the Company's filing?**

7 A. Yes. Certain expense items have increased since  
8 the 2013 rate year used in the last rate case. Employee  
9 benefits such as wages, pension and post-retirement medical  
10 expenses have increased. Also, as discussed by Mr. Kensok,  
11 additional costs associated with IS/IT expenses required to  
12 support a range of new and updated applications and systems  
13 for cyber security, the operation of the new Customer  
14 Information and Work and Asset Management Systems (Project  
15 Compass), the Asset Facilities Management application, etc.,  
16 have increased from that in current base rates.

17 To recognize these cost changes, the Company has  
18 included a number of 2016 and 2017 pro forma adjustments to  
19 capture the net increases the Company will experience from  
20 the 2014 test year.

21

1 III. DERIVATION OF TWO-YEAR RATE PLAN  
2 REVENUE REQUIREMENT  
3

4 Test Period for Ratemaking Purposes

5 Q. On what test period is the Company basing its need  
6 for additional electric and natural gas revenue?

7 A. The test period being used by the Company is the  
8 twelve-month period ending December 31, 2014, presented on a  
9 2016 and 2017 pro forma basis. Currently authorized rates,  
10 effective October 1, 2013, were based upon the twelve-months  
11 ending December 31, 2012 test year utilized in cases AVU-E-  
12 12-08 and AVU-G-12-07, adjusted on a pro forma basis.

13  
14 Revenue Requirement - 2016 and 2017

15 Q. Would you please explain what is shown in Exhibit  
16 No. 12, Schedules 1 and 2?

17 A. Yes. Exhibit No. 12, Schedules 1 and 2, show  
18 actual and pro forma (2016 and 2017) electric and natural  
19 gas operating results and rate base for the test period for  
20 the State of Idaho.

21 Column (b) of page 1 of Exhibit No. 12, Schedules 1 and  
22 2, show December 31, 2014 actual operating results and  
23 components of the average-of-monthly-average (AMA) rate base

1 as recorded<sup>3</sup>; column (c) is the total of all adjustments to  
2 net operating income and rate base to reflect 2016 results;  
3 and column (d) is the 2016 pro forma results of operations,  
4 all under existing rates. Column (e) shows the revenue  
5 increase required which would allow the Company to earn a  
6 7.62% rate of return for 2016. Column (f) reflects 2016 pro  
7 forma operating results with the requested increase of  
8 \$13,230,000 for electric and \$3,205,000 for natural gas.

9 Page 2 of Exhibit No. 12, Schedules 1 and 2, show  
10 similar columns starting with 2016 pro forma results (equal  
11 to column (d) on page 1 of Exhibit No. 12, Schedules 1 and  
12 2), reflecting operating results and components of the  
13 average-of-monthly-average rate base at December 31, 2016,  
14 in column (b). Column (c), of page 2, is the total of all  
15 adjustments to net operating income and rate base to reflect  
16 2017 results; and column (d) is the 2017 pro forma results  
17 of operations, all under existing rates. Column (e) and (f)  
18 shows the revenue increases required in 2016 and 2017 to  
19 allow the Company to earn a 7.62% rate of return for 2017.  
20 Column (g) reflects 2017 pro forma operating results with  
21 the requested increases of \$13,713,000 for electric and  
22 \$1,665,000 for natural gas, above that requested in 2016.

23

<sup>3</sup> Actual plant rate base (cost, accumulated depreciation and associated DFIT) uses the 2014 AMA balances. Plant rate base is adjusted to a 2016 and 2017 AMA basis with restating and pro forma adjustments.

1           **Q.    Would you please explain page 3 of Exhibit No. 12,**  
2           **Schedules 1 and 2?**

3           A.    Yes.   Page 3 of Exhibit No. 12, Schedule 1, shows  
4   the 2016 and 2017 revenue requirement calculations for  
5   electric of \$13,230,000 and \$13,713,000, respectively. Page  
6   3 of Exhibit No. 12, Schedule 2, shows the 2016 and 2017  
7   revenue requirement calculations for natural gas of  
8   \$3,205,000,000     and     \$1,665,000,     respectively.     Each  
9   calculation is at the requested 7.62% rate of return.

10          **Q.    What does page 4 of Exhibit No. 12, Schedules 1**  
11          **and 2 show?**

12          A.    Page 4 shows the proposed Cost of Capital and  
13   Capital Structure utilized by the Company in this case, and  
14   the weighted average cost of capital of 7.62%.   Company  
15   witness Mr. Thies discusses the Company's proposed rate of  
16   return and the pro forma capital structure utilized in this  
17   case, while Company witness Mr. McKenzie provides additional  
18   testimony related to the appropriate return on equity for  
19   Avista.

20          **Q.    Would you now please explain page 5 of Exhibit No.**  
21          **12, Schedules 1 and 2?**

22          A.    Yes.   Page 5 shows the derivation of the net-  
23   operating-income-to-gross-revenue-conversion factor.   The  
24   conversion factor takes into account uncollectible accounts

1 receivable, Commission fees and Idaho State income taxes.  
2 Federal income taxes are reflected at 35%.

3 Q. Now turning to pages 6 through 11 for electric  
4 (Schedule 1), and pages 6 through 10 for natural gas  
5 (Schedule 2), of your Exhibit No. 12, please explain what  
6 those pages show?

7 A. Yes. Page 6 begins with actual operating results  
8 and rate base for the test period in column (1.00).  
9 Individual normalizing and restating adjustments that are  
10 standard components of Commission Basis reporting or general  
11 rate case filings begin in column (1.01).

12 For electric, Exhibit No. 12, Schedule 1, individual  
13 pro forma adjustments for 2016 begin in column (3.01) on  
14 page 9 and go through column (3.14) page 10, with the "2016  
15 FINAL TOTAL" column on page 10 representing the total pro  
16 forma operating results and net rate base for the 2016 pro  
17 forma period. Page 11 of Exhibit No. 12, Schedule 1,  
18 includes all 2017 pro forma adjustment columns (17.01)  
19 through (17.05), with the "2017 FINAL TOTAL" and  
20 "INCREMENTAL 2017I FINAL TOTAL" columns, representing the  
21 total pro forma operating results and net rate base for the  
22 2017 pro forma period, and the incremental balances above  
23 the 2016 pro forma rate year.

24 For natural gas, at Exhibit No. 12, Schedule 2,  
25 individual pro forma adjustments for 2016 begin in column



1 (3.01) on page 8 and go through column (3.11) page 9, with  
2 to the "2016 FINAL TOTAL" column on page 9 representing the  
3 total pro forma operating results and net rate base for the  
4 2016 pro forma period. Page 10 of Exhibit No. 12, Schedule  
5 2, includes all 2017 pro forma adjustment columns (17.01)  
6 through (17.04), with the "2017 FINAL TOTAL" and  
7 "INCREMENTAL 2017I FINAL TOTAL" columns, representing the  
8 total pro forma operating results and net rate base for the  
9 2017 pro forma period, and the incremental balances above  
10 the 2016 pro forma rate year.

11

12 **IV. STANDARD COMMISSION BASIS AND RESTATING ADJUSTMENTS**

13 **Q. Please explain each of the standard Commission**  
14 **basis and restating adjustments?**

15 A. Yes, but before I begin, I will note that the  
16 following adjustments are consistent with current regulatory  
17 principles and the manner in which they have been addressed  
18 in recent cases (i.e., AVU-E-12-08 and AVU-G-12-07), unless  
19 otherwise noted.<sup>4</sup> Columns following the Results of  
20 Operations column (1.00) reflect restating adjustments  
21 necessary to: restate the actual results based on prior  
22 Commission orders; reflect appropriate annualized expenses

<sup>4</sup> In Restating adjustments (1.03) Working Capital, (2.06) SIT/SITC expense and (2.09) Restate Incentives, the Company has proposed a different methodology to adjust the actual Idaho electric and natural gas results of operations amounts as recorded for 2014, as described below.

1 and rate base; correct for errors; or remove prior period  
2 amounts reflected in the actual results of operations.

3 In addition to the explanation of adjustments provided  
4 herein, the Company has also provided workpapers, both in  
5 hard copy and electronic formats, outlining additional  
6 details related to each of the adjustments.

7 A summary of each adjustment follows:

8 Electric Adjustment (1.01) and Natural Gas Adjustment  
9 (1.01) - **Deferred FIT Rate Base**, adjusts the electric and  
10 natural gas Accumulated Deferred Federal Income Tax (ADFIT)  
11 balances. ADFIT reflects the deferred tax balances arising  
12 from timing differences between book recognition and tax  
13 recognition of certain income and deductions. The primary  
14 deductions that have timing differences, and therefore  
15 associated ADFIT, are Accelerated tax depreciation  
16 (Accelerated Cost Recovery System, or ACRS, and Modified  
17 Accelerated Cost Recovery, or MACRS) and bond refinancing  
18 premiums.

19 The effect of these adjustments on Idaho rate base is a  
20 reduction of \$5,200,000 electric, and an increase of

1     \$2,477,000 natural gas<sup>5</sup>. The effect on Idaho net operating  
2     income (NOI) due to the Federal Income Tax (FIT) expense on  
3     the restated level of interest on the change in rate base<sup>6</sup>  
4     is a reduction of \$49,000 electric and an increase of  
5     \$23,000 natural gas.

6             Electric Adjustment (1.02) and Natural Gas Adjustment  
7     (1.02) - **Deferred Debits and Credits**, is a consolidation of  
8     previous Commission Basis or other restating rate base  
9     adjustments and their NOI impact. The net impact on a  
10    consolidated basis of this adjustment decreases Idaho  
11    electric rate base by \$545,000 and increases NOI by 213,000.  
12    No adjustment is necessary for natural gas rate base or net  
13    income.

14            Adjustments included in the Deferred Debits and Credits  
15    consolidated adjustment are those necessary to reflect  
16    restatements from 2014 actual results (included in column  
17    1.00 "Per Results of Operations"), based on prior Commission  
18    orders as explained below.

<sup>5</sup> The changes in electric and natural gas rate base are primarily due to two items. First, an increase in ADFIT as a result of Avista recording in the test period the estimated tax deduction the Company intends to file with its 2014 federal tax return. Avista plans to make a "Change of Accounting" filing to implement certain IRS Tangible Property Regulations associated with revised rules on property capitalization versus repair requirements. The study to implement this tax accounting change, commonly referred to as a "Repairs Study", will be finalized during 2015. The 2014 recorded estimate was based on the best available information and currently is not expected to change materially. Second, an increase in electric ADFIT, and a reduction to natural gas ADFIT, was recorded to reflect corrections of ADFIT balances within the general ledger.

<sup>6</sup> The net effect of FIT expense on the restated level of interest expense due to a change in rate base is shown within each individual adjustment.

1 • Colstrip 3 AFUDC Elimination (electric) is a  
2 reallocation of rate base and depreciation expense  
3 between jurisdictions. In Cause Nos. U-81-15 and U-82-  
4 10, the Washington Utilities and Transportation  
5 Commission (WUTC) allowed the Company a return on a  
6 portion of Colstrip Unit 3 construction work in  
7 progress (CWIP). A much smaller amount of Colstrip  
8 Unit 3 CWIP was allowed in rate base in Case No. U-  
9 1008-144 by the Idaho Public Utility Commission (IPUC).  
10 The Company eliminated the AFUDC associated with the  
11 portion of CWIP allowed in rate base in each  
12 jurisdiction. Since production facilities are  
13 allocated on the Production/Transmission formula, the  
14 allocation of AFUDC is reversed and a direct assignment  
15 is made. These amounts are a component of actual  
16 results of operations.  
17

18 • Colstrip Common AFUDC (electric) is also  
19 associated with the Colstrip plants in Montana, and  
20 increases rate base. Differing amounts of Colstrip  
21 common facilities were excluded from rate base by this  
22 Commission and the WUTC until Colstrip Unit 4 was  
23 placed in service. The Company was allowed to accrue  
24 AFUDC on the Colstrip common facilities during the time  
25 that they were excluded from rate base. It is  
26 necessary to directly assign the AFUDC because of the  
27 differing amounts of common facilities excluded from  
28 rate base by this Commission and the WUTC. In  
29 September 1988, an entry was made to comply with a  
30 Federal Energy Regulatory Commission (FERC) Audit  
31 Exception, which transferred Colstrip common AFUDC from  
32 the plant accounts to Account 186. These amounts  
33 reflect a direct assignment of rate base for the  
34 appropriate average-of-monthly-averages amounts of  
35 Colstrip common AFUDC to the Washington and Idaho  
36 jurisdictions. Amortization expense associated with  
37 the Colstrip common AFUDC is charged directly to the  
38 Washington and Idaho jurisdictions through Account 406  
39 and is a component of the actual results of operations.  
40

41 • Kettle Falls & Boulder Park Disallowances  
42 (electric) reflects the Kettle Falls generating plant  
43 disallowance ordered by this Commission in Case No. U-  
44 1008-185 and the Boulder Park plant disallowance  
45 ordered by the IPUC in Case No. AVU-E-04-1. The IPUC  
46 disallowed a rate of return on \$3,009,445 of investment  
47 in Kettle Falls, and \$2,600,000 million of investment  
48 in Boulder Park. The disallowed investment, and  
49 related accumulated depreciation and accumulated

deferred taxes are removed. These amounts are a component of actual results of operations.

• **Restating CDA Settlement Deferral (electric)**  
adjusts the net assets and DFIT balances associated with the 2008/2009 past storage and §10(e) charges deferred for future recovery as recorded to a 2016 AMA basis, and records the annual amortization expense based on a ten-year amortization, as approved in Case No. AVU-E-10-01.

• **Restating Spokane River Deferral (electric)**  
adjusts the net asset and DFIT balances related to the Spokane River deferred relicensing costs as recorded to a 2016 AMA basis, and records the annual amortization expense based on a ten-year amortization as approved in Case No. AVU-E-10-01.

• **Restating Spokane River PM&E Deferral (electric)**  
adjusts the net asset and DFIT balances related to the Spokane River deferred PM&E costs as recorded to a 2016 AMA basis, and records the annual amortization expense based on a ten-year amortization as approved in Case No. AVU-E-10-01.

• **Restating Montana Riverbed Lease (electric)**  
reflects the costs associated with the Montana Riverbed lease settlement. In this settlement, the Company agreed to pay the State of Montana \$4.0 million annually beginning in 2007, with annual inflation adjustments, for a 10-year period for leasing the riverbed under the Noxon Rapids Project and the Montana portion of the Cabinet Gorge Project. The first two annual payments were deferred by Avista as approved in Case No. AVU-E-07-10. In Case No. AVU-E-08-01 (see Order No. 30647), the Commission approved the Company's accounting treatment of the deferred payments, including accrued interest, to be amortized over the remaining eight years of the agreement starting October 1, 2008. The eight-year amortization of the deferral expires September 2016, and has been properly reflected in this filing. This adjustment also includes the adjustment to annual lease payment expense for the required annual inflation adjustment.

• **Weatherization and DSM Investment (electric)**  
includes in rate base the Sandpoint weatherization grant balance (FERC account 124.350). Beginning in July

1 1994 accumulation of AFUCE<sup>7</sup> ceased on Electric DSM and  
2 full amortization began on the balance based on the  
3 measure lives of the investment. Beginning in 1995 the  
4 amortization rates were accelerated to achieve a 14  
5 year weighted average amortization period, which was  
6 completed in 2010.

7  
8 • Customer Advances (electric and natural gas)  
9 decreases rate base for moneys advanced by customers  
10 for line extensions, as they will be recorded as  
11 contributions in aid of construction at some future  
12 time.

13  
14 • Amortization of Reardan (electric) removes the  
15 amortization expense included in the 2014 test period.  
16 In May 2008, Avista purchased the Reardan Wind Project  
17 Site from Energy Northwest, the then-current developer,  
18 after it was demonstrated as the Company's least-cost  
19 option for securing a renewable resource for its  
20 customers, consistent with its 2007 Integrated Resource  
21 Plan. Avista later chose to delay the construction of  
22 the Reardan project and take advantage of much-lower  
23 costs for wind projects that emerged in 2011 (Palouse  
24 Wind). Avista recorded approximately \$4.0 million of  
25 site acquisition and preparation costs, of which \$1.747  
26 million was Idaho's share. In Case No. AVU-E-12-08, the  
27 Commission approved a two-year amortization of the  
28 deferral balance beginning April 1, 2013 through March  
29 31 2015.

30  
31 Electric Adjustment (1.03) and Natural Gas Adjustment  
32 (1.03) - **Restate Capital 2014 EOP**, restates the capital  
33 investment and expenses associated with adjusting the 2014  
34 average-of-monthly-average (AMA) plant related balances to  
35 December 31, 2014 end-of-period (EOP) balances. The effect  
36 on Idaho rate base is an increase of \$226,000 to electric,  
37 and a reduction of \$2,674,000 to natural gas rate base. The  
38 effect on Idaho net operating income (NOI) is an increase of

<sup>7</sup> Allowance for funds used to conserve energy.

1     \$2,000 electric, and a reduction of \$25,000 natural gas  
2     related to the federal income tax effect of debt interest.

3             Electric Adjustment (1.04) and Natural Gas Adjustment  
4     (1.04) - **Working Capital**, adjusts the working capital rate  
5     base amount from the amount included in the Results of  
6     Operations column (1.00) to the 2014 AMA test period amount  
7     calculated using the Investor Supplied Working Capital  
8     (ISWC) method. Working capital included in the Results of  
9     Operations is only Idaho's portion of the 2014 average-  
10    monthly-average balances of FERC accounts 151 (Fuel Stock  
11    Inventory) and 154 (Plant Materials & Supplies).

12            Working capital represents the funds necessary to cover  
13    the lag in time between the collection of revenues for  
14    services rendered, and the necessary outlay of cash by the  
15    Company to pay the expenses of providing those services.  
16    Working capital represents investor supplied funds that are  
17    properly included in the Company's rate base for ratemaking  
18    purposes.

19            While there are various methods used to determine a  
20    Company's working capital, the Company has calculated its  
21    working capital in this proceeding using the Investor  
22    Supplied Working Capital method. By including only Fuel  
23    Stock Inventory and Plant Materials & Supplies, working  
24    capital is understated. The Company believes the ISWC is a  
25    reasonable approach to computing working capital,

1 representing expended funds to provide reliable service to  
2 its customers.

3       **Q. Does the need for working capital also include**  
4 **long-term timing differences?**

5       A. Yes, specifically, FERC account 228.3 (Pension and  
6 other post-retirement liabilities), and FERC account 182.3  
7 (associated pension related regulatory assets). In order to  
8 recover the financing costs associated with the Company's  
9 net prepaid pension asset, offset by its accrued post-  
10 retirement liability and associated ADFIT, the Company  
11 believes it is appropriate to include these balances in its  
12 ISWC.

13       The Company's net prepaid pension asset/accrued post-  
14 retirement liability represents the difference between the  
15 amounts contributed to its pension and post-retirement  
16 benefit plans, and amounts recorded to expense for those  
17 same plans. These differences between cumulative expense  
18 and contributions have arisen as a result of funding  
19 requirements and funding policies. For example, the federal  
20 Pension Protection Act of 2006, as amended, has required the  
21 Company to contribute significant amounts to its pension  
22 plan since enacted.

23       For ratemaking purposes, the Company recovers pension  
24 and post-retirement costs based on the amount recorded to  
25 expense. Investor capital is impacted by any difference



1 between the amounts contributed to the plans and the amounts  
2 included in rates as expense, therefore investors have borne  
3 the cost of financing the incremental contributions.

4 As of December 31, 2014, these cumulative contributions  
5 in excess of cumulative expenses, have resulted in a net  
6 prepaid pension asset/accrued post-retirement liability  
7 (offset by associated AFDIT) of \$49.2 million on an AMA  
8 basis. Idaho's allocated share totals \$10.7 million for  
9 electric, and \$2.7 million for natural gas.

10 **Q. Have the net prepaid pension contributions been**  
11 **included in working capital in other jurisdictions?**

12 A. Yes. In the Company's Washington jurisdiction, the  
13 Washington Utilities and Transportation Commission (WUTC)  
14 approved this approach for PacifiCorp, in WUTC v.  
15 PacifiCorp, Docket UE-130043. WUTC Staff witness Mr.  
16 Zawislak, in Exhibit No. \_\_\_\_ (TWZ-1), at page 3, lines 20-22,  
17 supported the inclusion of post-retirement benefits in  
18 PacifiCorp's working capital balance, stating:

19 Mr. Stuver's treatment of [pension and]  
20 post-retirement benefits achieves a proper  
21 balance of ratepayer interests and allows  
22 investors to earn a return on the net unamortized  
23 funds they have contributed to Company employees'  
24 post-retirement benefits.

25  
26 The WUTC Commissioners approved this treatment at Order  
27 05, page 93, paragraph 240, stating:

28

As Mr. Zawislak testifies, PacifiCorp's ISWC adjustment is a refinement to the methodology that corrects the calculation of ISWC with respect to pensions and other post-retirement benefit liabilities including the associated regulatory assets and derivative assets and liabilities. We determine that PacifiCorp's adjustment to working capital relying on the ISWC approach is supported by the record and should be allowed.

In 2014, Docket Nos. UE-140188 and UE-140189, UTC Staff witness Ms. Erdahl, in Exhibit No. \_\_\_\_ (BAE-1T), page 4, lines 3-10, recommended approval of Avista's requested treatment of pensions and other post-retirement benefits and liabilities, including the associated regulatory assets and related tax impacts in its ISWC. Specifically at page 8, lines 17-22 she states:

Staff evaluated Avista's ISWC calculation for both electric and natural gas service. Staff reviewed the underlying balance sheet accounts and allocation methodology and determined the Company's calculation is correct as of the update Avista provided on June 26, 2014, in response to Staff Data Request 115. Accordingly, there are no substantive differences between Staff and Company on this issue.<sup>8</sup>

In Avista's Oregon service territory, the Public Utility Commission of Oregon has an on-going investigation (Docket UM 1633) into the treatment of pension costs in

8 Avista's revenue requirement approved in its most recent Washington  
9 general rate case (GRC) proceedings were approved through an all party  
10 settlement with an agreed upon amount. No specific approval from the  
11 Commission was noted in the order relating to working capital; however,  
12 no party to the proceeding opposed the Company's ISWC calculated  
13 amounts. This same approach has been included in the Company's current  
14 GRC filed with the WUTC in Docket Nos. UE-150204 and UG-150205.

1 utility rates, including the opportunity to rate base net  
2 prepaid pension asset balances (offset by ADFIT). A  
3 decision in this Docket is expected in July 2015.

4 **Q. What is the impact of the electric and natural gas**  
5 **working capital adjustments on Idaho's pro forma rate base**  
6 **and net income?**

7 A. The effect of the Working Capital adjustments  
8 (1.04) on Idaho rate base from that recorded in the 2014  
9 test period is an overall increase of \$14,732,000 electric  
10 and \$2,218,000 natural gas. The effect on Idaho net  
11 operating income (NOI) is an increase of \$138,000 electric  
12 and \$21,000 natural gas, related to the federal income tax  
13 effect of debt interest.

14 **Q. Please continue with your discussion of the**  
15 **restating adjustments included in Exhibit No. 12, Schedules**  
16 **1 and 2.**

17 A. Electric Adjustment (2.01) and Natural Gas  
18 Adjustment (2.01) - **Eliminate B & O Taxes**, eliminates the  
19 revenues and expenses associated with local business and  
20 occupation (B & O) taxes, which the Company passes through  
21 to its Idaho customers. The effect of this adjustment  
22 decreases electric NOI by \$6,000 and natural gas NOI by  
23 \$1,000.

24 Electric Adjustment (2.02) and Natural Gas Adjustment  
25 (2.02) - **Uncollectible Expense**, restates the accrued expense

1 to the actual level of net write-offs for the test period.  
2 The effect of this adjustment increases electric NOI by  
3 \$61,000 and natural gas NOI by \$206,000.

4 Electric Adjustment (2.03) and Natural Gas Adjustment  
5 (2.03) - **Regulatory Expense**, restates recorded test period  
6 regulatory expense to reflect the IPUC assessment rates  
7 applied to expected revenues for the test period and the  
8 actual levels of FERC fees paid during the test period. The  
9 effect of this adjustment increases electric NOI by \$35,000,  
10 while natural gas NOI decreases by \$5,000.

11 Electric Adjustment (2.04) and Natural Gas Adjustment  
12 (2.04) - **Injuries and Damages**, is a restating adjustment  
13 that replaces the accrual with the six-year rolling average  
14 of actual injuries and damages payments not covered by  
15 insurance. This methodology was accepted by the Idaho  
16 Commission in Case No. WWP-E-98-11, and has been used since  
17 that time. The effect of this adjustment increases electric  
18 NOI by \$35,000 and decreases natural gas NOI by \$77,000.

19 Electric Adjustment (2.05) **FIT/DFIT/ITC/PTC Expense** and  
20 Natural Gas Adjustment (2.05) - **FIT/DFIT Expense**, adjusts  
21 the FIT and DFIT expenses calculated at 35% within Results  
22 of Operations, as needed, by reflecting the appropriate  
23 Schedule M items and jurisdictional allocation of these  
24 Schedule M items as compared to Results of Operations. In  
25 addition, for electric this adjustment records the

1 appropriate level of production tax credits and income tax  
2 credits on qualified electric generation.

3 For the electric adjustment, the net tax credit  
4 adjustment decreases Idaho electric NOI by \$6,000. For the  
5 natural gas adjustment, no adjustment is required.

6 Electric Adjustment (2.06) and Natural Gas Adjustment  
7 (2.06) - **SIT/SITC Expense**, adjusts Idaho State Income Tax  
8 (SIT) expense and Idaho State Investment Tax Credits (SITC)  
9 applicable to Idaho electric and natural gas operations as  
10 recorded. The effect on Idaho net operating income (NOI) is  
11 a decrease of \$1,246,000 for electric and a decrease of  
12 \$442,000 for natural gas. In this filing, the Company made  
13 two changes to its method to determine the rate year level  
14 of SIT expense from previous general rate cases in Idaho,  
15 which are described below. The Company used the same  
16 revised method to determine the SIT rate that is used in the  
17 derivation of the net operating income to gross revenue  
18 conversion factor as shown on page 4 of Exhibit No. 12,  
19 Schedules 1 and 2.

20 **Q. Please describe the two changes made to determine**  
21 **the rate year level of SIT expense.**

22 A. The Company has historically used the  
23 apportionment method to determine SIT expense and continues  
24 to use the apportionment method in this filing. This method  
25 determines Idaho's taxable income using an apportionment

1 factor for Idaho that is applied to the total Company  
2 taxable income. Idaho's state tax rate is then applied to  
3 the computed Idaho's taxable income to derive the state  
4 income tax expense. In past general rate cases, the Company  
5 has used the system apportionment tax rate and has applied  
6 it to Idaho stand-alone taxable net income, which  
7 incorrectly computes SIT expense. In this filing, the  
8 system apportionment tax rate was converted to an Idaho tax  
9 rate, so when it is applied to Idaho stand-alone taxable net  
10 income, the SIT expense is properly computed.

11 The second change made by the Company relates to the  
12 use of Idaho investment tax credits. The Company has  
13 historically used the flow-through method to pass through  
14 earned tax credits to rate payers. Using the flow-through  
15 method, all Idaho investment tax credits available in a year  
16 were used to offset 50% of the SIT owed to Idaho, so  
17 customers immediately had the benefit of lower state income  
18 taxes.

19 Through discussions with Avista's external auditor's  
20 (Deloitte Touche) it was determined that this method should  
21 no longer be used by Avista. Avista is required to  
22 normalize its federal investment tax credits pursuant to  
23 Internal Revenue Code section 46(f)(2). In addition, the  
24 Idaho tax code refers to the Federal standards for ITC  
25 normalization. Therefore, it was determined that the

1 Company must also normalize its Idaho investment tax  
2 credits. Beginning with the effective date of new customer  
3 rates from this case, the Company will defer its SITCs and  
4 will amortize (i.e. return to customers) the credits over  
5 the life of the assets.

6 **Q. What SIT rate was used in the net operating income**  
7 **to gross revenue conversion factor?**

8 A. The Company used 4.9% for the SIT rate in this  
9 case, before adjusting for other revenue-sensitive expenses.  
10 The calculation of this rate is described below.

11 Idaho's taxable income is determined by applying the  
12 apportionment factor of 19.73% to system taxable income.  
13 The tax is then computed by applying the Idaho tax rate,  
14 currently 7.40%, to the calculated Idaho taxable income.  
15 This amount is the tax that is paid to the State of Idaho.  
16 Avista records approximately 82% of total Idaho tax to the  
17 Idaho electric operations and 18% to the Idaho natural gas  
18 operations.

19 The "apportionment tax rate" for computing Idaho state  
20 income taxes is shown below in Table No. 3.

21

**Table No. 3:**

Calculation of Avista's Apportionment Tax Rate		
Idaho's Apportionment Rate	X	Idaho's Tax Rate = Idaho's Apportionment Tax Rate (Applied to System Taxable Income)
19.73%	X	7.40% = 1.460%

By using the three components of the actual tax calculation for the Idaho operations, an Idaho apportionment tax rate is 1.46%, which is then applied to system taxable income. This rate can only be used if it is applied to Avista Utilities' total system revenues, system expenses and system taxable income. When Avista prepares a general rate case revenue requirement, the starting point is the actual Results of Operations for its Idaho electric and natural gas operations. Use of this rate in a general rate case, which is calculated based on Avista's total utility system in Idaho, Washington and Oregon, would understate SIT. In this filing, the Company used an Idaho apportionment tax rate of 4.9%, which produces the appropriate level of expense when applying it to Idaho's taxable income.

The 4.9% tax rate was determined by "grossing up" the 1.46% apportionment rate for system taxable net income by Idaho's (electric and natural gas) share of system revenues,



1 totaling approximately 29.8%. (Idaho apportionment tax rate  
2 = 1.46% / 29.8% = 4.9%)

3 Electric Adjustment (2.07) and Natural Gas Adjustment  
4 (2.07) - **Revenue Normalization**, is an adjustment taking into  
5 account known and measurable changes that include 1) revenue  
6 normalization which reprices customer usage using the  
7 current authorized base rates (approved in Case Nos. AVU-E-  
8 12-08 and AVU-G-12-07 effective October 1, 2013), 2) weather  
9 normalization, and 3) an unbilled revenue calculation. For  
10 the electric adjustment, Schedule 91 Tariff Rider, Schedule  
11 97 BPA Settlement Rebate and Schedule 59 Residential  
12 Exchange are excluded from pro forma revenues, and the  
13 related amortization expense is eliminated as well. For the  
14 natural gas adjustment, all revenues and expenses associated  
15 with the Purchased Gas Cost Adjustment Schedule 150 have  
16 been removed from the Company's filing. In addition,  
17 revenues associated with the temporary Gas Rate Adjustment  
18 Schedule 155, Schedule 191 Tariff Rider, and Schedule 197  
19 Refund of Deferred Gas Costs are excluded from pro forma  
20 revenues, and the related amortization expenses are  
21 eliminated as well. Company witnesses Ms. Knox (electric)  
22 and Mr. Miller (natural gas) sponsors these two adjustments.

23 The effect of this adjustment increases electric NOI  
24 \$4,056,000 and increases natural gas NOI \$838,000.

1 Electric Adjustment (2.08) and Natural Gas Adjustment  
2 (2.08) - **Miscellaneous Restating** removes a number of non-  
3 operating or non-utility expenses associated with  
4 advertising, dues and donations, etc., included in error,  
5 and removes or restates other expenses incorrectly charged  
6 between service and or jurisdiction. In addition, this  
7 adjustment reflects 2014 retroactive union salary increases  
8 paid in 2015 above that accrued in September and December of  
9 2014<sup>9</sup>. The net effect of this adjustment decreases electric  
10 NOI by \$47,000 and decreases natural gas NOI by \$13,000.

11 Electric Adjustment (2.09) and Natural Gas Adjustment  
12 (2.09) - **Restate Incentives**, restates the actual employee  
13 payroll incentives included in the Company's test period  
14 using a six-year average payout percentage.

15 For officers, the incentive amount included in the  
16 Company's filing is based on the 2015 incentives to be  
17 accrued for officers (paid Q-1 of 2016), based on O&M  
18 targets.<sup>10</sup> This amount was then multiplied by the six-year  
19 average of actual percentage payouts for the years 2009-2014

<sup>9</sup> The Union Contract for IBEW Local 77 expired as of March 31, 2014. No salary increases were granted effective April 1, 2014 with the understanding that once the new contract was finalized, increases would be retro-active to this date. In September and December 2014 estimated amounts were recorded to the General Ledger for the retro-active payout. A new contract was signed in January 2015 and actual retro-active pay was calculated resulting in an additional accrual of approximately \$700,000. In order to reflect the appropriate labor for 2014, this adjustment recognizes this increase in expense.

<sup>10</sup> Officer STIP based on earnings per share targets are excluded from this calculation. Long-term incentives based on financial metrics (performance shares) and those short-term incentives based on earnings per share are currently borne by shareholders.

1 (or 40.23%). For non-officer incentives, this is calculated  
2 by using the 2016 level of labor expense (determined in  
3 adjustment (3.03) electric and (3.02) natural gas - Pro  
4 Forma Labor Non-Exec) multiplied by the payout incentive  
5 opportunity per the Company's current incentive plan (or 12%  
6 overall) to determine the incentive payout opportunity,  
7 multiplied by the six-year average of actual percentage  
8 payouts for the years 2009-2014 (or 102.16%). The net  
9 effect of this adjustment increases Idaho NOI by \$315,000  
10 electric and \$80,000 natural gas.

11 **Q. Please briefly describe the Executive Short Term**  
12 **Incentive Plan.**

13 A. The Short Term Incentive Plan (STIP) is designed  
14 to align the interests of executives with both customer and  
15 shareholder interests in order to achieve overall positive  
16 operating and financial performance for the Company. The  
17 STIP is a pay-at-risk plan whereby employees are eligible to  
18 receive cash incentive pay if the stated targets are  
19 achieved.

20 The STIP has four operational components, plus two  
21 earnings per share (EPS) components. The total amount  
22 associated with utility operational components is 40% and is  
23 broken down as follows: 20% O&M Cost-Per-Customer, 8%  
24 Customer Satisfaction, 8% Reliability, and 4% Response Time.  
25 The EPS components account for 60% of the total opportunity

1 and are broken out into 50% utility EPS and 10% non-utility  
2 EPS. Only the operational components (40%) are proposed to  
3 be included in retail rates. Customers benefit from these  
4 metrics that are designed to drive cost-control, and  
5 delivery of safe, reliable service with a high level of  
6 customer satisfaction. The remaining 60% related to EPS  
7 targets are currently borne by shareholders.

8 **Q. Please provide an overview of the Company's non-**  
9 **executive employee incentive plan.**

10 A. Employee compensation is a combination of base pay  
11 and pay-at-risk/variable performance based via the Short  
12 Term Incentive Plan (STIP). The STIP provides for a portion  
13 of compensation to be at risk contingent upon the  
14 achievement of specific goals for performance, which are  
15 likely to produce long term customer benefits. This tension  
16 in plan design helps incent and focus all employees on the  
17 stated goals of the Company. In order to achieve this pay-  
18 at-risk compensation, employees have to keep focused on cost  
19 control, customer satisfaction and reliability within the  
20 system. These metrics are designed to be reasonably  
21 achievable with strong management performance. Maximum  
22 performance levels are designed to be difficult to achieve  
23 given historical performance and forecasted results at the  
24 time the metrics are approved. The pay-at-risk component of  
25 compensation is not designed to pay out the full incentive

1 opportunity every year, nor is it designed to have no payout  
2 for an extended period of time. Pay-at-risk plans are  
3 designed to help focus employees on stated goals that  
4 benefit the Company and its customers, while at the same  
5 time functioning as an integrated component of total  
6 compensation.

7 In accordance with the Company's overall compensation  
8 design to align elements of incentive plans among all  
9 Company employees and executives, the non-executive employee  
10 incentive plan has essentially the same stated goals as the  
11 STIP discussed above. Both plans provide incentives and  
12 focus employees on stated goals while recognizing and  
13 rewarding employees for their contributions toward achieving  
14 those goals. The components of the non-executive employee  
15 incentive plan are as follows: 60% O & M Cost-Per-Customer,  
16 15% Customer Satisfaction, 15% Reliability Index and 10%  
17 Response Time.

18 **Q. What portion of the Short Term Incentive Plans**  
19 **have been included in this case?**

20 A. The Company has included 100% of the non-executive  
21 STIP and 40% of the executive officer STIP (excluding those  
22 metrics related to EPS targets) in this case. Because all  
23 metrics in the non-officer STIP and 40% of the Officer STIP  
24 are customer-focused and benefit ratepayers, it is  
25 appropriate to include the customer focused STIP incentives

1 in general rates. The 2014 base year already excludes the  
2 portion of officer STIP related to EPS targets. In  
3 addition, because incentive loaders follow where base salary  
4 labor dollars are charged, a portion of non-officer  
5 incentives are also already charged to non-utility accounts  
6 for those employees performing work not related to the  
7 utility. Therefore, the appropriate portion of incentives  
8 related to non-utility is reflected on the Company's general  
9 ledger for both executive and non-executive STIPs.

10 **Q. Please describe the Executive Long Term Incentive**  
11 **Plan (LTIP).**

12 A. The Executive Officer Long Term Incentive Plan  
13 (LTIP) is comprised of two components, which serve two  
14 different purposes<sup>11</sup>. Performance Shares account for 75% of  
15 the plan with metrics related to Cumulative Earnings-Per-  
16 Share (CEPS) and Total Shareholder Return (TSR). The  
17 purpose for this portion of the plan is to provide a direct  
18 link to the long-term interests of shareholders by assuring  
19 that performance shares will be paid only if the Company  
20 attains specified financial performance levels. This  
21 portion of the plan was modified in 2014 to include both  
22 Cumulative Earnings-Per-Share and Total Shareholder Return.

<sup>11</sup> As with all components of the executive officer compensation, the Compensation Committee determines all material aspects of the long-term incentive reward - who receives the award, the amount of the award, the timing of the award, as well as any other aspects of the award that may be deemed material.

1 In previous years, vesting of performance-based equity  
2 awards were 100% contingent on the Company's Total  
3 Shareholder Return (TSR) relative to our peer group over a  
4 three-year period. Under the new design, two-thirds of the  
5 awards are contingent on TSR relative to our peers and one-  
6 third is measured by our CEPS over a three-year period. The  
7 Company has excluded the Performance Share portion of the  
8 LTIP from the retail ratemaking because it is tied to  
9 shareholder performance.

10         Restricted Stock Unit (RSU) awards account for 25% of  
11 the LTIP and vest based on continued service. The purpose  
12 for this portion of the plan is to provide an incentive for  
13 employees to remain employed by the Company. The long-term  
14 nature of large-scale utility projects spanning multiple  
15 years are completed more efficiently with experienced,  
16 consistent leadership. In addition, it is the Company's  
17 policy to promote from within when possible, preserving the  
18 values inherent in our culture that drive customer  
19 satisfaction, reliability of service, etc. Employees with a  
20 long tenure of employment with the Company are well versed  
21 in the Company's culture and will continue to cultivate the  
22 values embedded within Avista. The Restricted Stock Unit  
23 portion of the plan is included in retail ratemaking because  
24 customers benefit from long-term leadership with a vested

1 interest in the efficient operation of the Company and high  
2 customer satisfaction<sup>12</sup>.

3 **Q. What amount of the LTIP costs is included in**  
4 **retail rates in this filing?**

5 A. The LTIP expense included in retail rates in this  
6 filing are related to Restricted Stock Units totaling \$1.0  
7 million on a system basis in 2014. Idaho's share of this  
8 expense amount is approximately \$229,000 electric and  
9 \$58,000 natural gas.

10 **Q. Please continue with explaining the remaining**  
11 **restating adjustments in Exhibit 12, Schedules 1 and 2.**

12 A. The next adjustment is Electric Adjustment (2.10)  
13 - **Idaho PCA**, which removes the effects of the financial  
14 accounting for the Power Cost Adjustment (PCA). Under the  
15 PCA certain differences in actual power supply costs,  
16 compared to those included in base retail rates are deferred  
17 and then surcharged or rebated to customers in a future  
18 period. Revenue adjustments due to the PCA and the power  
19 cost deferrals affect actual results of operations and need  
20 to be eliminated to produce normalized results. Actual  
21 revenues and power supply costs are normalized in  
22 adjustments (2.07) Revenue Normalization and (3.01) Power

<sup>12</sup> The total CEO Long Term Incentive Plan expenses have been excluded because both the restricted stock and performance shares have financial performance-related triggers.



1 Supply, respectively. The effect of this adjustment  
2 decreases Idaho NOI by \$1,033,000.

3 Electric Adjustment (2.11) - **Nez Perce Settlement**  
4 **Adjustment**, reflects a decrease in production operating  
5 expenses. An agreement was entered into between the Company  
6 and the Nez Perce Tribe to settle certain issues regarding  
7 earlier owned and operated hydroelectric generating  
8 facilities of the Company. This adjustment directly assigns  
9 the Nez Perce Settlement expenses to the Washington and  
10 Idaho jurisdictions. This is necessary due to differing  
11 regulatory treatment in Idaho Case No. WWP-E-98-11 and  
12 Washington Docket No. UE-991606. The effect of this  
13 adjustment increases Idaho NOI by \$8,000.

14 Electric Adjustment (2.12) - **Restating CS2 Levelized**  
15 **Adjustment**, removes the final amortization expense recorded  
16 in 2014 related to the deferred return associated with  
17 Coyote Springs 2 (CS2). In the Company's electric general  
18 rate case, Case No. AVU-E-04-1, Order No. 29602, dated  
19 October 8, 2004, the Commission approved the deferral of  
20 return on CS2 investment in early years for recovery in  
21 later years in order to levelize the revenue requirement on  
22 CS2 plant investment for the first ten years of operation of  
23 the plant. The ten-year period ran from September 1, 2004  
24 through August 31, 2014. This adjustment removes the test  
25 period amount. This adjustment increases NOI by \$253,000.



1 million.

2 One-third of each amount deferred for calendar years  
3 2013 through 2015, plus the additional proposed expense for  
4 the 2016 rate year, increases Idaho electric expense by  
5 approximately \$2.6 million, and decreases NOI by \$1,705,000.

6 Electric Adjustment (2.14) and Natural Gas Adjustment  
7 (2.10) - **Restate Debt Interest**, restates debt interest using  
8 the Company's pro forma weighted average cost of debt On  
9 the Results of Operations level of rate base shown in column  
10 (1.00) only. The weighted average cost of debt is as  
11 provided in the testimony and exhibits of Mr. Thies. This  
12 adjustment results in a revised level of tax deductible  
13 interest expense on actual test period rate base. The  
14 Federal income tax effect of the restated level of interest  
15 for the test period decreases electric NOI by \$437,000 and  
16 natural gas NOI by \$75,000.

17 As noted above, the Federal income tax effect of the  
18 restated level of interest on all other rate base  
19 adjustments included in the Company's filing are included  
20 and shown as an income impact of each individual rate base  
21 adjustment described elsewhere in this testimony.

22



1 reflected in the last rate case, with a few proposed changes  
2 by the Company discussed below.

3 2016 Rate Year - Summary of Adjustments

4 Q. Please explain each of the 2016 Pro Forma  
5 adjustments included in Exhibit No. 12, starting on page 9  
6 of Schedule 1 and page 8 of Schedule 2.

7 A. The first adjustment, starting on Exhibit No. 12,  
8 page 9, of Schedule 1 is Electric Adjustment (3.01) - **Pro**  
9 **Forma Power Supply**. This adjustment was made under the  
10 direction of Mr. Johnson and is explained in detail in his  
11 testimony. This adjustment includes pro forma power supply  
12 related revenue and expenses to reflect the twelve-month  
13 period January 1, 2016 through December 31, 2016, using  
14 weather normalized historical loads. Mr. Johnson's  
15 testimony outlines the system level of pro forma power  
16 supply revenues and expenses that are included in this  
17 adjustment. The adjustment in column (3.01) calculates the  
18 Idaho jurisdictional share of those figures. The net effect  
19 of this adjustment increases electric NOI by \$3,302,000.

20 Electric Adjustment (3.02) - **Pro Forma Transmission**  
21 **Revenue/Expense**, was made under the direction of Mr. Cox and  
22 is explained in detail in his testimony. This adjustment  
23 includes pro forma transmission-related revenues and  
24 expenses to reflect the twelve-month period January 1, 2016

1 through December 31, 2016. The net effect of this  
2 adjustment decreases electric NOI by \$19,000.

3 Electric Adjustment (3.03) and Natural Gas Adjustment  
4 (3.01) - **Pro Forma Labor Non-Exec**, reflects changes to 2014  
5 test period union and non-union wages and salaries,  
6 excluding executive salaries.

7 For non-union employees, base year wages and salaries  
8 are restated to annualize the March 2014 overall actual  
9 increase of 3.0%, the March 2015 overall increase of 3.0%,  
10 and 10 months of the planned March 2016 increase of 3.0%<sup>14</sup>.

11 For union employees, adjustments were made to the 2014  
12 base year wages and salaries in accordance with contract  
13 terms. The current contract between the Company and Local  
14 Union No. 77 is in effect from March 26, 2014 through March  
15 26, 2016. The terms of the contract call for 3% wage and  
16 salary increases effective March 27th for 2014 and 2015.  
17 Accordingly, base year wages and salaries are restated to  
18 annualize the March 2014 increase, the March 2015 increase  
19 and approximately nine months of an expected 2016 increase.  
20 The net effect of this adjustment on Idaho's NOI is a  
21 decrease of \$1,132,000 electric and \$293,000 natural gas.

22 Electric Adjustment (3.04) and Natural Gas Adjustment

<sup>14</sup> A minimum increase of 2.9% for 2016 was approved by the Compensation Committee of the Board of Directors at the May 2015 Quarterly Board meeting. The actual increase will be updated at or above this minimum based on market data provided in November 2015, with an effective date in March 2016.

1 (3.02) - **Pro Forma Labor Exec**, reflects the current 2015  
2 executive officer salaries. However, the Company has  
3 included updated utility and non-utility allocation  
4 percentages planned for 2016. The net result of these  
5 changes increases the executive compensation expense  
6 approximately \$151,000 electric and an increase of \$30,000  
7 for natural gas from that included in the Company's  
8 historical base year. No additional increases in executive  
9 labor for 2016 have been included in this filing.

10 The allocation of individual executive officer base  
11 salaries between utility and non-utility is based on an  
12 annual survey, which asks each officer to estimate the  
13 percent of their time they will spend on utility, AEL&P and  
14 non-utility operations. Allocation percentages are based on  
15 the informed judgment of each executive officer taking into  
16 consideration a number of factors including, but not limited  
17 to, current and past job responsibilities, anticipated  
18 changes due to projects specific to the upcoming year,  
19 anticipated responsibility and/or overall upcoming strategic  
20 initiatives and associated roles. The non-utility/utility  
21 labor is updated in the bi-weekly timekeeping system as we  
22 progress through the year based on actual time and changes  
23 to strategic initiatives or job responsibilities.

24 As discussed by Mr. Thies, during 2014 the Company sold  
25 its largest subsidiary (ECOVA), and acquired Alaska Energy

1 and Resources Company (AERC) and its subsidiary Alaska  
2 Electric Light & Power (AEL&P). These activities took time  
3 during 2014 that will not be required during 2015 and 2016.  
4 Accordingly, executive officers have adjusted their non-  
5 utility allocation percentage to reflect these changes for  
6 2015/2016 resulting in an overall decrease to approximately  
7 11% from the 15% level in the last survey. Therefore, while  
8 the level of base salaries has remained at the 2015 level,  
9 changes due to updated utility/non-utility allocation  
10 factors to approximately 89% utility and 11% non-utility  
11 resulted in a decrease in Idaho electric NOI of \$98,000 and  
12 an NOI decrease of \$20,000 for natural gas.

13 Electric Adjustment (3.05) and Natural Gas Adjustment  
14 (3.03) - **Pro Forma Employee Benefits**, adjusts for changes in  
15 both the Company's pension and medical insurance expense and  
16 decreases electric NOI by \$1,050,000 and decreases natural  
17 gas NOI by \$282,000.

18 **Q. Please describe the pension expense portion of the**  
19 **Employee Benefits adjustment and Idaho's share of this**  
20 **expense.**

21 A. The Company's pension expense portion of the  
22 calculation above is determined in accordance with  
23 Accounting Standard Codification 715 (ASC-715), and has  
24 increased on a system basis from approximately \$19.5 million  
25 for the actual base year costs for the twelve months ended



1 December 31, 2014, to \$28.7 million for 2016<sup>15</sup>. The  
2 increase in pension expense included in this case (Idaho  
3 share of \$1.2 million electric and \$330,000 natural gas) is  
4 primarily due to updated mortality tables, the discount rate  
5 on pension liability and expected return on assets.

6 The pension cost included in this case is based on  
7 expected costs as of September 22, 2014 as determined in  
8 accordance with ASC-715 by an independent actuarial firm,  
9 Towers Watson. These calculations and assumptions are  
10 reviewed by the Company's outside accounting firm annually  
11 for reasonableness and comparability to other companies.

12 **Q. Please describe the changes to the Company's**  
13 **retirement plan.**

14 A. In October 2013, the Company revised the defined  
15 benefit pension plan such that, as of January 1, 2014, the  
16 plan is no longer offered to its non-union employees hired  
17 or rehired by Avista on or after January 1, 2014. A defined  
18 contribution 401(k) plan will replace the defined benefit  
19 pension plan for all non-union employees hired or rehired on  
20 or after January 1, 2014. Under the defined contribution  
21 plan, the Company will provide a non-elective contribution  
22 as a percentage of each employee's pay based on his or her

<sup>15</sup> In May 2015 the Company received and presented to the Compensation Committee of the Board revised 2016 Pension cost amounts totaling \$31.4 million. These amounts were received after the revenue requirement calculations had been finalized. The Company will provide all updates associated with pension expense during the process of this proceeding.

1 age. The defined contribution is in addition to the  
2 existing 401(k) contribution in which the Company matches a  
3 portion of the pay deferred by each participant.

4 **Q. Please describe the medical insurance and post-**  
5 **retirement expense portion of Electric Adjustment (3.05) and**  
6 **Natural Gas Adjustment (3.03), and Idaho's share of this**  
7 **expense.**

8 A. The Company's medical insurance and post-  
9 retirement expense portion of these adjustments (Idaho's  
10 share of \$472,000 electric and \$127,000 natural gas) adjusts  
11 for the expected medical-related costs for 2016 above the  
12 2014 base year. This adjustment includes costs associated  
13 with the employee and retiree medical plans and the FAS 106  
14 expense, which records the costs associated with post  
15 retirement medical. Net medical insurance and post-  
16 retirement expense has increased on a system basis from  
17 \$27.5 million for the 2014 base year to \$31.0 million for  
18 2016<sup>16</sup>. The increase in 2016 represents medical trend and  
19 utilization expectations, as well as accounting for Health  
20 Care Reform mandates.  
21

<sup>16</sup> In May 2015 the Company received and presented to the Compensation Committee of the Board revised 2016 post-retirement and medical cost amounts totaling \$31.7 million. These amounts were received after the revenue requirement calculations had been finalized. The Company will provide all updates associated with post-retirement and medical expense during the process of this proceeding.

1           **Q. Please describe the changes to the Company's**  
2 **medical plans.**

3           A. In October 2013 the Company revised its health  
4 care benefit plan for non-union employees hired or rehired  
5 on or after January 1, 2014. Upon retirement the Company  
6 will no longer provide a contribution towards his or her  
7 medical premiums. The Company will provide access to the  
8 retiree medical plan, but the non-union employees hired or  
9 rehired on or after January 1, 2014, will pay the full cost  
10 of premiums upon retirement. In addition, beginning January  
11 1, 2020, the method for calculating health insurance  
12 premiums for non-union retirees under age 65 and active  
13 Company employees will be revised. The revision will result  
14 in separate health insurance premiums for each group.

15           **Q. Please continue with your discussion of the 2016**  
16 **pro forma adjustments.**

17           A. The next adjustment is Electric Adjustment (3.06)  
18 and Natural Gas Adjustment (3.04) - **Pro Forma Insurance**,  
19 which adjusts the 2014 test period insurance expense for  
20 general liability, directors and officers ("D&O") liability,  
21 and property insurance to 2016 expected levels.

22           Costs of system-wide insurance policies for 2016 have  
23 increased \$410,000 or approximately 8% from the policies in  
24 2014. Over half of this increase relates to the increase in  
25 general liability insurance, which is mainly due to primary

1 insurance policy providers seeking increases due to adverse  
2 impacts over the last several years from increased claim  
3 history and due to suspension by insurance providers of the  
4 continuity credit provided in previous years. The net  
5 effect of this adjustment decreases NOI by \$58,000 electric  
6 and \$15,000 natural gas.

7 Electric Adjustment (3.07) and Natural Gas Adjustment  
8 (3.05) - **Pro Forma Property Tax**, restates the 2014 test  
9 period accrued levels of property taxes to the 2016 rate  
10 period level using the most current information. As can be  
11 seen from my workpapers provided with the Company's filing,  
12 the property on which the tax is calculated is the property  
13 value as of December 31, 2015, reflecting the 2016 level of  
14 expense the Company will experience during the 2016 rate  
15 period. The net effect of this adjustment decreases NOI by  
16 \$795,000 electric and \$322,000 natural gas.

17 Electric Adjustment (3.08) and Natural Gas Adjustment  
18 (3.06) - **Pro Forma Information Technology/Information  
19 Services Costs**, which includes the incremental costs  
20 associated with software development, application licenses,  
21 maintenance fees, and technical support for a range of  
22 information services programs. As discussed further by Mr.  
23 Kensok, these incremental expenditures are necessary to  
24 support Company cyber and general security, emergency  
25 operations readiness, electric and natural gas facilities

1 and operations support, and customer services. The effect  
2 of this adjustment decreases Idaho NOI by \$380,000 electric  
3 and \$96,000 natural gas.

4 Electric Adjustment (3.09) and Natural Gas Adjustment  
5 (3.07) - **Pro Forma Capital Additions 2015 EOP**, reflects  
6 additional 2015 capital additions<sup>17</sup> together with the  
7 associated AD and ADFIT at a December 31, 2015 EOP basis.  
8 This adjustment also includes associated depreciation  
9 expense for these 2015 additions. In addition, the plant-  
10 in-service at December 31, 2014 end-of-period was adjusted  
11 to a December 31, 2015 EOP basis. Ms. Schuh describes this  
12 adjustment in detail within her testimony. The effect of  
13 this adjustment increases Idaho rate base \$77,712,000  
14 electric and \$11,716,000 natural gas. The effect of this  
15 adjustment on Idaho NOI is a decrease of \$3,618,000 electric  
16 and \$661,000 natural gas.

17 Electric Adjustment (3.10) and Natural Gas Adjustment  
18 (3.08) - **Pro Forma Capital Additions 2016 AMA**, reflects all  
19 2016 capital additions together with the associated AD and  
20 ADFIT at a 2016 AMA basis. This adjustment includes  
21 associated depreciation expense for the 2016 additions. In  
22 addition, the plant-in-service at December 31, 2015 was

<sup>17</sup> For each of the periods December 2015, 2016 and 2017, distribution-related capital expenditures associated with connecting new customers to the Company's system was excluded. An increase in revenues from growth in the number of customers from the historical test year to the 2016 and 2017 rate years are excluded, therefore, the growth in plant investment associated with customer growth was also excluded.

1 adjusted to a 2016 AMA basis. Ms. Schuh also describes this  
2 adjustment in detail within her testimony. The net impact  
3 of this adjustment is a reduction in total rate base of  
4 \$1,789,000 electric and \$669,000 natural gas. The net  
5 effect of this adjustment on Idaho NOI is a decrease of  
6 \$469,000 electric and \$97,000 natural gas.

7 Electric Adjustment (3.11) and Natural Gas Adjustment  
8 (3.09) - **Pro Forma Operation & Maintenance (O&M) Offsets,**  
9 includes O&M offsets related to specific plant additions.  
10 As explained by Ms. Schuh, all of the 2015 and 2016 capital  
11 additions were reviewed for any net O&M offsets, both  
12 increases in expenses and savings that are expected in the  
13 2016 rate period. Specific expenses and savings identified  
14 were included as an increase or reduction to O&M costs in  
15 the Pro Forma Studies, and discussed in Mr. Kinney, Mr. Cox,  
16 and Ms. Schuh's direct testimonies with the capital asset  
17 with which the net offset relates. The net effect of this  
18 adjustment decreases Idaho NOI by \$12,000 electric and  
19 \$2,000 natural gas.

20 Natural Gas Adjustment (3.10) - **Pro Forma Atmospheric**  
21 **Testing,** adjusts the test period expense for Atmospheric  
22 Corrosion Testing expense to include one-third of the  
23 expenses recorded in the 2014 test period. Over the last  
24 several years Atmospheric Testing has been completed on a  
25 three-year rotation between the Company's jurisdictions

1 (Idaho, Washington and Oregon) and was therefore, coded  
2 directly to each jurisdiction operations in the year in  
3 which the inspection occurred. In 2014, this inspection  
4 program was completed in Idaho and expensed in total to  
5 Idaho operations at a cost of \$593,000. Therefore, the  
6 Company has included only one-third of these costs in order  
7 to recover this amount over a three-year period (2014-2016),  
8 reducing Idaho natural gas expense by \$395,000.<sup>18</sup> The net  
9 effect of this adjustment increases natural gas NOI by  
10 \$244,000.

11 Electric Adjustment (3.10) - **Pro Forma Lake Spokane**  
12 **Two-Year Amortization**, reflects the proposed two-year  
13 amortization of the deferred costs related to improving  
14 dissolved oxygen levels in Lake Spokane. In Case No. AVU-E-  
15 13-05 (see Order No. 32917), the Company sought, and  
16 received approval of an Accounting Order to defer the costs  
17 related to the improvement of dissolved oxygen levels in  
18 Lake Spokane. Order No. 32917 authorized the Company to  
19 defer and transfer Idaho's share of these costs  
20 (approximately \$473,000) to FERC account 182.3 (Other  
21 Regulatory Assets) for later recovery, with no carrying  
22 charge, and a prudence review of these costs to occur in the

<sup>18</sup> Starting in 2016 in Washington, and 2017 in Idaho and Oregon, Atmospheric Testing will be transitioned from completing this testing every three years by state to an inspection cycle that is completed 1/3 by state, per year. See 2017 pro forma adjustments discussion below for further explanation.

1 next general rate case or future proceeding. Mr. Kinney  
2 discusses these costs in his direct testimony. The net  
3 effect of this adjustment decreases electric NOI by  
4 \$147,000.

5 Electric Adjustment (3.13) - **Pro Forma Colstrip**  
6 **Settlement**, reflects the proposed two-year amortization of  
7 the deferred revenues received from insurance proceeds  
8 related to the Colstrip lawsuit settlement funds received in  
9 2014. Consistent with expenses associated with the Colstrip  
10 lawsuit settlement payments made in 2008 previously  
11 deferred<sup>19</sup> and amortized over two-years<sup>20</sup> in Idaho's  
12 jurisdiction, the Company is proposing a two-year  
13 amortization of these refund amounts. The net effect of  
14 this adjustment increases electric NOI by \$124,000.

15 Electric Adjustment (3.14) and Natural Gas Adjustment  
16 (3.11) - **Pro Forma Project Compass Deferral Amortization**,  
17 includes the amortization expense associated with a proposed  
18 two-year amortization of 80% of the deferred electric and  
19 natural gas revenue requirement amounts associated with the  
20 Company's Project Compass Customer Information System  
21 (Project Compass) for calendar year 2015.

22 In Case Nos. AVU-E-14-05 and AVU-G-14-01, the

<sup>19</sup> Deferral of lawsuit expenses were approved in Order No. 30638, Case No. AVU-E-08-03.

<sup>20</sup> A two-year amortization of the Colstrip Lawsuit expenses were approved in Case No. AVU-E-09-01.



1 Commission approved an all-party settlement, in which the  
2 Parties agreed that eighty-percent (80%) of the revenue  
3 requirement associated with Project Compass during 2015,  
4 beginning the month the Project goes into service, would be  
5 deferred, without a carrying charge, for recovery in a  
6 future proceeding. The 80% figure was arrived at through  
7 negotiation for calendar year 2015 only, and was unrelated  
8 to any assessment or determination of the prudence of the  
9 Project. The deferral was due, in part, to the uncertainty  
10 of the timing of the in-service date for the project.  
11 Avista was to address the prudence of Project Compass in its  
12 next general rate case.

13 This project was moved into service on February 2,  
14 2015. Mr. Kensok discusses Project Compass in detail within  
15 his testimony, and Ms. Schuh incorporates the capital  
16 additions related to this project within her adjustments.

17 The effect of this adjustment decreases Idaho NOI by  
18 \$822,000 electric and \$207,000 natural gas.

19 **2017 Rate Year - Summary of Adjustments**

20 **Q. Please now explain each of the 2017 Pro Forma**  
21 **adjustments included in Exhibit No. 12, starting on page 10**  
22 **of Schedule 1 and page 9 of Schedule 2.**

23 A. Yes. But before I begin, it is important to note  
24 that the Company has only included the incremental expenses

1 above 2016 level revenue and expenses for major cost  
2 categories, such as new plant investment, including  
3 depreciation and property taxes, expected increases in net  
4 power supply and transmission costs, labor costs, and  
5 atmospheric testing related to natural gas operations. The  
6 Company believes there will be additional increased expenses  
7 during the 2017 rate year not included here, and therefore  
8 the results of the 2017 pro forma incremental 2017 revenue  
9 requirement included in this filing is conservative.

10 Please also note, in addition to the explanation of  
11 adjustments provided herein, the Company has also provided  
12 workpapers, both in hard copy and electronic formats,  
13 outlining additional details related to each of the 2017 pro  
14 forma adjustments. A summary of each adjustment follows:

15 The first adjustment, starting on Exhibit No. 12, page  
16 11, of Schedule 1 is Electric Adjustment (17.01) - **Pro Forma**  
17 **Power Supply**. This adjustment was made under the direction  
18 of Mr. Johnson and his testimony discusses the 2017 system  
19 level pro forma power supply revenues and expenses that are  
20 included in his adjustment. This adjustment includes  
21 Idaho's share of the net pro forma power supply revenue and  
22 expenses to reflect the twelve-month period January 1, 2017  
23 through December 31, 2017, using historical loads. The Pro  
24 Forma 2017 power supply revenues and expenses is compared to  
25 the Pro Forma 2016 power supply revenues and expenses to

1 adjust for the incremental power supply expense in the 2017  
2 rate year.<sup>21</sup> The net effect of this adjustment decreases  
3 electric NOI by \$5,427,000.

4 Electric Adjustment (17.02) - **Pro Forma Transmission**  
5 **Revenue/Expense**, was made under the direction of Mr. Cox and  
6 is explained in detail in his testimony. This adjustment  
7 includes pro forma transmission-related revenues and  
8 expenses to reflect the incremental revenues and expenses  
9 for the twelve-month period January 1, 2017 through December  
10 31, 2017. The net effect of this adjustment increases  
11 electric NOI by \$437,000.

12 Electric Adjustment (17.03) and Natural Gas Adjustment  
13 (17.01) - **Pro Forma Labor Non-Exec**, reflects incremental  
14 union and non-union wages and salaries from 2016 to 2017,  
15 excluding executive salaries.

16 For non-union employees, wages and salaries were  
17 adjusted to annualize the March 2016 estimated increase of  
18 3.0%<sup>22</sup>, and 10 months of the estimated March 2017 increase  
19 of 3.0%. For union employees, wages and salaries were  
20 adjusted to annualize the March 2016 estimated increase and

<sup>21</sup> As discussed by Mr. Johnson, the largest driver increasing net power supply expense from 2016 to 2017 is the expiration of the Portland General Electric capacity sale December 31, 2016, increasing Idaho's net power supply expense approximately \$5.1 million (\$14.5 million system).

<sup>22</sup> A minimum increase of 2.9% for 2016 was approved by the Compensation Committee of the Board of Directors at the May 2015 quarterly Board meeting. The actual increase will be updated at or above this minimum based on market data provided in November 2015, for an effective date in March 2016.

1 10 months of the estimated increase for March 2017. The  
2 incremental increase above the 2016 Pro Forma labor Non-Exec  
3 adjustment was included in 2017 to reflect 2017 rate year  
4 levels. The net effect of this adjustment on Idaho's NOI is  
5 a decrease of \$378,000 electric and \$101,000 natural gas.

6 Electric Adjustment (17.04) and Natural Gas Adjustment  
7 (17.02) - **Pro Forma Property Tax**, reflects incremental  
8 property tax expense from 2016 to 2017 using the most  
9 current information. As can be seen from my workpapers  
10 provided with the Company's filing, the property on which  
11 the tax is calculated is the property value as of December  
12 31, 2016, reflecting the 2017 level of expense the Company  
13 will experience during the 2017 rate period. The net effect  
14 of this adjustment decreases NOI by \$571,000 electric and  
15 \$161,000 natural gas.

16 Electric Adjustment (17.05) and Natural Gas Adjustment  
17 (17.03) - **Pro Forma Capital Additions 2017 AMA**, reflects all  
18 2017 capital additions together with the associated AD and  
19 ADFIT at a 2017 AMA basis. This adjustment includes  
20 associated depreciation expense for the 2017 additions. In  
21 addition, the plant-in-service on a 2016 AMA basis is  
22 adjusted to a 2017 AMA basis. Ms. Schuh also describes this  
23 adjustment in detail within her testimony. The net impact  
24 of this adjustment is an increase in total rate base of  
25 \$17,746,000 electric and \$3,339,000 natural gas. The net

1 effect of this adjustment on Idaho NOI is a decrease of  
2 \$1,136,000 electric and \$223,000 natural gas.

3 Natural Gas Adjustment (17.04) - **Pro Forma Atmospheric**  
4 **Testing**, adjusts the 2016 rate year expense for Atmospheric  
5 Testing to the expense level expected in the 2017 rate year.

6 As noted above in Pro Forma Atmospheric Testing  
7 adjustment (3.10), the 2016 Atmospheric Corrosion expense  
8 was included at one-third of the expenses recorded in the  
9 2014 test period to recover costs over three years to match  
10 the every-three-year cycle in which this testing program was  
11 being completed in each state. Starting in 2016 in  
12 Washington, and 2017 in Idaho and Oregon, however, the  
13 Atmospheric Testing will be transitioned from completing  
14 this testing every three years by state to an inspection  
15 cycle that is completed one-third by state, per year.

16 Over the last several years, administering this program  
17 on an every-three-year cycle has resulted in two primary  
18 program challenges: 1) inadequate availability of state  
19 resources to respond to inspection follow-up actions due to  
20 the volume spike of work once every three years and 2)  
21 varying O&M expenditure requirements related to the  
22 inspection results in each state during this three year  
23 period. Moving the inspection cycle to one-third by state  
24 by year will levelize program spending and resources  
25 required to mitigate the inspection anomalies noted above.

1 (For more information regarding the Atmospheric Testing  
2 program see my filed workpapers.)

3 The net effect of this adjustment decreases natural gas  
4 NOI by \$284,000.

5 **Final Summary**

6 **Q. How much additional net operating income would be**  
7 **required for the State of Idaho electric operations to allow**  
8 **the Company an opportunity to earn its proposed 7.62% rate**  
9 **of return on a pro forma basis?**

10 A. The net operating income deficiency amounts to  
11 \$8,131,000 for 2016 and \$8,428,000 for 2017, as shown on  
12 line 5, page 3 of Exhibit No. 12, Schedule 1. The resulting  
13 revenue requirement is shown on line 7 and amounts to  
14 \$13,230,000 for 2016, or an increase of 4.58%, and  
15 \$13,713,000 for 2017, or an increase of 5.31%.

16 **Q. How much additional net operating income would be**  
17 **required for the State of Idaho natural gas operations to**  
18 **allow the Company an opportunity to earn its proposed 7.62%**  
19 **rate of return on a pro forma basis?**

20 A. The net operating income deficiency amounts to  
21 \$1,970,000 for 2016 and \$1,023,000 for 2017, as shown on  
22 line 5, page 3 of Exhibit No. 12, Schedule 2. The resulting  
23 revenue requirement is shown on line 7 and amounts to  
24 \$3,205,000 for 2016, or an increase of 8.84% (4.48% on a

1 billed basis), and \$1,665,000 for 2017, or an increase of  
2 4.22% (or 2.19% on a billed basis).

3

4 **VI. ALLOCATION PROCEDURES**

5 **Q. Have there been any changes to the Company's**  
6 **system and jurisdictional procedures since the Company's**  
7 **last general electric and natural gas cases, Case Nos. AVU-**  
8 **E-12-08 and AVU-G-12-07?**

9 A. No. For ratemaking purposes, the Company  
10 allocates revenues, expenses and rate base between electric  
11 and natural gas services and between Idaho, Washington and  
12 Oregon jurisdictions where electric and/or natural gas  
13 service is provided. The annually updated allocation  
14 factors used in this case have been provided with my  
15 workpapers.

16 **Q. Does that conclude your pre-filed direct**  
17 **testimony?**

18 A. Yes, it does.